

Helping you find your home in paradise.

How to Get an Offer on Your Home

www.joshshomes.com

- **Price it right.** Set a price at the lower end of your property's realistic price range.
- **Prepare for visitors.** Get your house market ready at least two weeks before you begin showing it.
 - ⇒ **Repaint** rooms to neutral tones and colors
 - ⇒ **Remove** clutter and any personal items that individualize the home such as photos and collectibles.
 - ⇒ **Repair** all items that are broken such as leaky faucets, holes in walls, light switches.
 - ⇒ **Curb Appeal-** repaint the exterior, plant or replant flowers and shrubbery, power wash the exterior.
 - ⇒ **Clean Closets** -There is good chance a potential buyer will look in your closet. Your closet should be very organized and not packed with junk. Buyers like big closets, if they aren't, make them look like they are.
- **Be flexible about showings.** It's often disruptive to have a house ready to show at the spur of the moment. But the more amenable you can be about letting people see your home, the sooner you'll find a buyer.
- **Anticipate the offers.** Decide in advance what price and terms you'll find acceptable.
- **Don't refuse to drop the price.** If your home has been on the market for more than 30 days without an offer, you should be prepared to at least consider lowering your asking price.



1680 Meridian Ave
Miami Beach, FL, 33139
Each Keller Williams Office is Independently Owned and Operated

Phone: (305) 798-8409
E-mail: josh@joshshomes.com